



Henry Schein Medical Systems provides the mature, cost-efficient MicroMD® practice management and EMR solutions that have helped physician practices of all sizes—from solo practices to multi-specialty medical groups and community health centers to billing services—enhance operational efficiency, increase profitability and improve patient care. With more than 25 years of experience, Henry Schein Medical Systems is renowned for its customer service and serves more than 14,500-plus providers.



**Keith Slater**  
General Manager/  
Vice President

**What sets your EHR software apart from other similar applications that are certified?**

“CCHIT Certification” is a great achievement, but not if it makes the clinician’s steps more difficult to use the software. MicroMD® EMR has a unique balance of robust feature sets and ease of use. Our team works with clients to ensure that software changes achieve efficiency in the data entry process and contain intuitive navigation.

Personalizing the clinician experience—customization that doesn’t require special technical skills—ensures that end users can easily learn based upon their office/patient workflow. Clinical content is available inside MicroMD EMR from industry-leading providers like First DataBank®, SNOMED, Ingenix, Surescripts® and the CDC.

**What specific enhancements do you plan for your application in 2010?**

“Meaningful use considerations” will lead the Product Roadmap, including continued involvement with Health Information Exchanges, Statewide immunization registries and Quality Reporting initiatives. Our roadmap is focused on client-submitted enhancements, as well as expanding Community Health Center features with their unique demographic and reporting requirements. For clients that also have a dental department and utilize Henry Schein Dentrix Enterprise Software, we are planning integration features that enable Dentrix Enterprise and MicroMD EMR users to share views of vital clinical information during a patient dental or medical exam visit, providing real-time access for decision making and enhancing the patient experience.

**How does your EHR software provide clients with a tangible return on investment?**

We’ve seen impact in reducing costs for paper chart supplies, transcription costs and reclaimed office space when chart rooms are retired. On-line messaging/communication are more efficient than manual methods, and with e-Prescribing and formulary data, practices will reduce time-consuming phone calls from patients and pharmacies regarding covered drugs. Proactive Health Maintenance tracking will assist in managing a patient’s return to the practice and optimize physician’s schedule volume. Lab Orders/Results increase patient satisfaction with getting timely feedback on their labs. Of course, there are current e-Prescribing Medicare incentives and future Economic Stimulus incentives that reward the practice for implementing MicroMD EMR.

**CCHIT CERTIFIED**

Category: Ambulatory EHR  
Products: MicroMD EMR v7.0  
Certification Date: 2008

**CONTACT**

Farra Simerlink  
800.624.8832 | sales@micromd.com | www.micromd.com